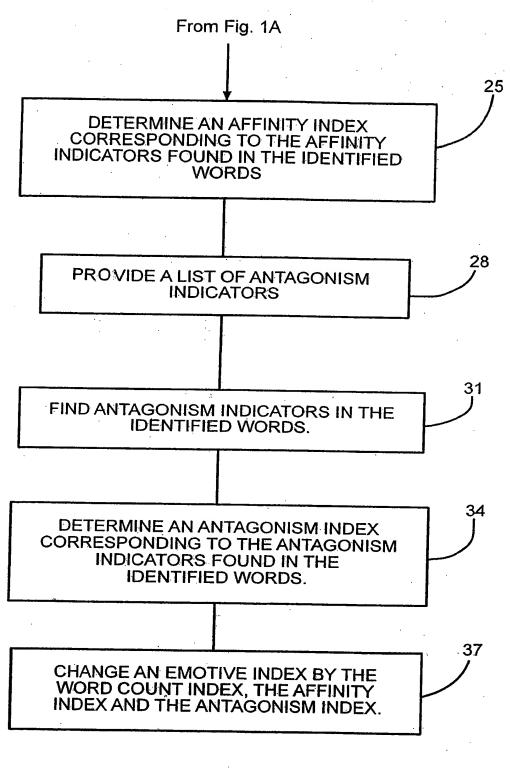


-TIG. 1A



TIG. 1B

| -                    |
|----------------------|
|                      |
| LYCOShop             |
| Get free e-mail      |
| What are you N2      |
| HotBot -             |
| A FREE web-based e-m |
| >                    |
| ***                  |
| Angelfire for your f |
| Subj:                |
| Movies? TV Comm      |
| -Forwarded Message:  |

FIG. 2

| Sampling Class | Indicator          | Case Sensitive? |
|----------------|--------------------|-----------------|
| Competition    | "amazon"           | 0               |
| Competition    | "cheaper"          | 0               |
| Competition    | "competition"      | 0               |
| Competition    | "competitor"       | 0               |
| Competition    | "compusa"          | 0               |
| Competition    | "dvdexpress"       | 0               |
| Competition    | "elsewhere"        | 0               |
| Competition    | "just have to"     | 0               |
| Competition    | "necx"             | 0               |
| Competition    | "netflix"          | 0               |
| Competition    | "pc connection"    | 0               |
| Competition    | "someplace else"   | 0               |
| Competition    | "somewhere else"   | 0               |
| Competition    | "totale"           | 0               |
| Contented      | "amaze"            | 0               |
| Contented      | "amazing"          | 0               |
| Contented      | "appreciate"       | 0               |
| Contented      | "elat"             | 0               |
| Contented      | "excellent"        | 0               |
| Contented      | "fabulous"         | 0               |
| Contented      | "good work"        | 0               |
| Contented      | "great"            | 0               |
| Contented      | "impress"          | 0               |
| Contented      | "look forward"     | 0               |
| Contented      | "looking forward"  | 0               |
| Contented      | "pleased"          | 0               |
| Contented      | "satisf"           | 0               |
| Contented      | "Wow"              | 0               |
| Contradiction  | "yet"              | 0               |
| Contradiction  | "although"         | 0               |
| Contradiction  | "but"              | 0               |
| Contradiction  | "despite"          | 0               |
| Contradiction  | "however"          | 0               |
| Contradiction  | "in spite of"      | 0               |
| Defamation     | "am going to tell" | 0               |
| Defamation     | "badmouth"         | 0               |
| Defamation     | "everyone know"    | 0               |
| Defamation     | "spread the word"  | 0               |
| Defamation     | "will tell"        | 0               |
| Delay          | "delay"            | 0               |
| Delay          | "ever"             | 0               |
| Delay          | "everytime"        | 0               |
| Delay          | "long time"        | 0               |
| Delay          | "still have"       | 0               |
| Delay          | "taking so long"   | 0               |
|                | tairing bo rong    |                 |

| Sampling Class      | Indicator         | Case Sensitive? |
|---------------------|-------------------|-----------------|
| Delay               | "too long"        | 0               |
| Derogatory          | "awful"           | 0               |
| Derogatory          | "bad"             | 0               |
| Derogatory          | "bullshit"        | 0               |
| Derogatory          | "disorgani"       | 0               |
| "Derogatory         | "dumb"            | 0               |
| Derogatory          | "lazy"            | 0               |
| Derogatory          | "outrageous"      | 0               |
| Derogatory          | "ridiculous"      | 0               |
| Derogatory          | "scam"            | 0               |
| Derogatory          | "screw up"        | 0               |
| Derogatory          | "stupid"          | 0               |
| Derogatory          | "sucks"           | 0               |
| Derogatory          | "terrible"        | 0               |
| Derogatory          | "unacceptab"      | 0               |
| Derogatory"         | "worst"           | 0               |
| Emotional indicator | "angry"           | 0               |
| Emotional indicator | "annoyed"         | 0               |
| Emotional indicator | "disappoint"      | 0               |
| Emotional indicator | "dissatisf"       | 0               |
| Emotional indicator | "frustrat"        | 0               |
| Emotional indicator | "pissed"          | 0               |
| Emotional indicator | "pleased"         | 0               |
| Emotional indicator | "upset"           | 0               |
| Fault assessment    | "bother"          | 0               |
| Fault assessment    | "mistake"         | 0               |
| I AM                | "I am"            | 0               |
| I AM                | "I'm"             | 0               |
| Imperative          | "Cancel"          | 1               |
| Imperative          | "Credit m"        | 1               |
| Imperative          | "Don't"           | 1               |
| Imperative          | "Refund m"        | 1               |
| Imperative          | "Reinstate"       | 1               |
| Imperative          | "Send"            | 1               |
| Imperative          | "Stop"            | 1               |
| Imperative          | "Tell"            | 1               |
| Inconvenience       | "inconvenien"     | 0               |
| Inconvenience       | "too late"        | 0               |
| Inconvenience       | "trouble"         | 0               |
| Inconvenience       | "very frustrat"   | 0               |
| Inconvenience       | "wasting"         | 0               |
| Information         | "any information" | 0               |
| Information         | "no information"  | 0               |
| Institution         | "attorney"        | 0               |
| Institution         | "better business" | 0               |
| Institution         | "consumer fraud"  | 0               |

FIG. 3B

| Sampling Class | Indicator        | Case Sensitive? |
|----------------|------------------|-----------------|
|                | "consumer"       |                 |
| Institution    | "protection"     | 0               |
| Institution    | "crime"          | 0               |
| Institution    | "criminal"       | 0               |
| Institution    | "file suit"      | 0               |
| Institution    | "law"            | 0               |
| Institution    | "laws"           | 0               |
| Institution    | "lawyer"         | 0               |
| Institution    | "prosecut"       | 0               |
| Institution    | "regulation"     | 0               |
| Institution    | "statute"        | 0               |
| Institution    | "sue"            | 1               |
| Intensifier    | "!!"             | 0               |
| Intensifier    | "deeply"         | 0               |
| Intensifier    | "extremely"      | 0               |
| Intensifier    | "I am very"      | 0               |
| Intensifier    | "I'm very"       | 0               |
| Intensifier    | "NOT"            | 1               |
| Invective      | "ass"            | 0               |
| Invective      | "-ass"           | 0               |
| Invective      | "asshole"        | 0               |
| Invective      | "bullshit"       | 0               |
| Invective      | "bullshit"       | 0               |
| Invective      | "chrissake"      | 0               |
| Invective      | "damn"           | 0               |
| Invective      | "dipshit"        | 0               |
| Invective      | "fuck"           | 0               |
| Invective      | "god dam"        | 0               |
| Invective      | "goddam"         | 0               |
| Invective      | "god-dam"        | 0               |
| Invective      | "god's sake"     | 0               |
| Invective      | "godsake"        | 0               |
| Invective      | "shit"           | 0               |
| Manager        | "a manager"      | 0               |
| Manager        | "supervisor"     | 0               |
| Matching       | "beat"           | 0               |
| Matching       | "match"          | 0               |
| Misinformation | "advised me"     | 0               |
| Misinformation | "had known"      | 0               |
| Misinformation | "informed me"    | 0               |
| Misinformation | "led to believe" | 0               |
| Misinformation | "means"          | 0               |
| Misinformation | "mislead"        | 0               |
| Misinformation | "misled"         | 0               |
| Misinformation | "misrepresent"   | 0               |
| Misinformation | "notif"          | 0               |
| Misinformation | "promise"        | 0               |
| Misinformation | "say"            | 0               |

FIG. 3C

| Sampling Class | Indicator             | Case Sensitive? |
|----------------|-----------------------|-----------------|
| Misinformation | "surpri"              | 0               |
| Misinformation | "was told"            | 0               |
| Misinformation | "would have thought"  | 0               |
| Misinformation | "would think"         | 0               |
| Misinformation | "you told me"         | 0               |
| Modal          | "ould have"           | 0               |
| Modal          | "ould not have"       | 0               |
| Modal          | "ouldn't have"        | 0               |
| Modal          | "you need to"         | 0               |
| Monetary       | " <b>\$</b> "         | 0               |
| Monetary       | "charge"              | 0               |
| Monetary       | "compens"             | 0               |
| Monetary       | "credit"              | 0               |
| Monetary       | "discount"            | 0               |
| Monetary       | "expens"              | 0               |
| Monetary       | "money"               | 0               |
| Monetary       | "pay"                 | 0               |
| Monetary       | "price"               | 0               |
| Monetary       | "refund"              | 0               |
| Monetary       | "tax"                 | 0               |
| Negative       | "cannot"              | 0               |
| Negative       | "no"                  | 0               |
| Negative       | "none"                | 0               |
| Negative       | "not"                 | 0               |
| Negative       | "n't"                 | 0               |
| Never          | "never"               | 0               |
| Never          | "not ever"            | 0               |
| Never          | "n't ever"            | 0               |
| Pricing        | "price"               | 0               |
| Pricing        | "pricing"             | 0               |
| Repetition     | "again"               | 0               |
| Repetition     | "attempted"           | 0               |
| Repetition     | "each time"           | 0               |
| Repetition     | "every time"          | 0               |
| Repetition     | "everytime"           | 0               |
| Repetition     | "first time"          | 0               |
| Repetition     | "fourth time"         | 0               |
| Repetition     | "getting out of hand" | 0               |
| Repetition     | "I keep"              | 0               |
| Repetition     | "keeps"               | 0               |
| Repetition     | "last time"           | 0               |
| Repetition     | "many time"           | 0               |
| Repetition     | "numerous"            | 0               |
| Repetition     | "once already"        | 0               |
| Repetition     | "originally"          | 0               |
| Repetition     | "second time"         | 0               |

| Sampling Class | Indicator            | Case Sensitive? |
|----------------|----------------------|-----------------|
| Repetition     | "several time"       | 0               |
| Repetition     | "third time"         | 0               |
| Repetition     | "times"              | 0               |
| Repetition     | "tried"              | 0               |
| Repetition     | "twice"              | 0               |
| Severance      | "another source"     | 0               |
| Severance      | "another vendor"     | 0               |
| Severance      | "business elsewhere" | 0               |
| Severance      | "close my account"   | 0               |
| Severance      | "do business"        | 0               |
| Severance      | "lose a customer"    | 0               |
| Severance      | "lose business"      | 0               |
| Severance      | "lost a customer"    | 0               |
| Severance      | "somewhere else"     | 0               |
| Severance      | "will no longer"     | 0               |
| Sorry          | "my apolog"          | 0               |
| Sorry          | "my mistake"         | 0               |
| Sorry          | "sorry"              | 0               |
| Sorry          | "to apolog"          | 0               |
| System error   | "doesn't work"       | 0               |
| System error   | "error"              | 0               |
| System error   | "not work            | 0               |
| System error   | "pass word"          | 0               |
| System error   | "password"           | 0               |
| System error   | "user name"          | 0               |
| System error   | "username"           | 0               |
| System error   | "wont work"          | 0               |
| System error   | "won't work"         | 0               |
| Thanks         | "thank"              | 0               |
| Thanks         | "thanx"              | 0               |
| Thanks         | "thx"                | 0               |
| Thanks         | "tia"                | 0               |
| Urgency        | "asap"               | 0               |
| Urgency        | "HELP"               | 1               |
| Urgency        | "immediate"          | 0               |
| Urgency        | "now"                | 0               |
| Urgency        | "right away"         | 0               |
| Urgency        | "soon"               | 0               |
| Urgency        | "today"              | 0               |
| Urgency        | "urgen"              | 0               |
| Wh-words       | "How"                | 1               |
| Wh-words       | "What"               | 1               |
| Wh-words       | "When"               | 1               |
| Wh-words       | "Where"              | 1               |
| Wh-words       | "Who"                | 1               |
| Wh-words       | "Why"                | 1               |

| Sampling Class  | Indicator   | Case       |
|-----------------|-------------|------------|
|                 |             | Sensitive? |
| Word Occurrence | "anymore"   | 0          |
| Word Occurrence | "companies" | 0          |
| Word Occurrence | "complaint" | 0          |
| Word Occurrence | "continue"  | 0          |
| Word Occurrence | "decided"   | 0          |
| Word Occurrence | "everytime" | 0          |
| Word Occurrence | "explain"   | 0          |
| Word Occurrence | "feedback"  | 0          |
| Word Occurrence | "hear"      | 0          |
| Word Occurrence | "helpful"   | 0          |
| Word Occurrence | "holding"   | 0          |
| Word Occurrence | "informed"  | 0          |
| Word Occurrence | "known"     | 0          |
| Word Occurrence | "numerous"  | 0          |
| Word Occurrence | "point"     | 0          |
| Word Occurrence | "refund"    | 0          |
| Word Occurrence | "spending"  | 0          |
| Word Occurrence | "talking"   | 0          |
| Word Occurrence | "till"      | 0          |
| Word Occurrence | "trust"     | 0          |

FIG. 3F



